

Message Text

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PAGE 01 JIDDA 05599 191454Z

67

ACTION COME-00

INFO OCT-01 NEA-10 ISO-00 AID-20 CIAE-00 EB-11 FRB-02

INR-10 NSAE-00 RSC-01 TRSE-00 XMB-07 OPIC-12 SPC-03

CIEP-02 LAB-06 SIL-01 OMB-01 AGR-20 STR-08 L-03 DRC-01

/119 W

----- 043542

R 191253Z DEC 73

FM AMEMBASSY JIDDA

TO SECSTATE WASHDC 5704

INFO AMCONSUL DHAHRAN

UNCLAS JIDDA 5599

E.O. 11652: N/A

TAGS: BEXP, SA

SUBJECT: EXPORT OPPORTUNITY - COMM/CODE CORP.

A LARGE LOCAL IMPORTER HAS REQUESTED THE EMBASSY'S ASSISTANCE IN GETTING INFORMATION CONCERNING A RICE EXPORT ORDER PLACED WITH COM/CODE CORPORATION, 2550 HUNTINGTON AVENUE, ALEXANDRIA, VA. 22303, PHONE (703) 960-3265. RICHARD NIELSON OF COM/CODE SIGNED CONTRACT WITH SAYED MOHAMED AL-HUSEINI & SONS ON SEPTEMBER 6 IN JIDDA, FOR DELIVERY OF 50,000 MT OF RICE AT \$533 PER MT (OVER 26 MILLION DOLLARS VALUE) IN FIVE EQUAL SHIPMENTS. SUBSEQUENT TO NIELSON'S RETURN TO THE U.S., THERE WAS A PROLONGED EXCHANGE OF CABLES HAGGLING OVER DETAILS OF SHARING EVER-ESCALATING SHIPPING COSTS. HOWEVER, JUST WHEN AL-HUSEINI CONCEDED TO ALL OF NIELSON'S TERMS ABOUT 3 WEEKS AGO, NIELSON CEASED RESPONDING TO AL-HUSEINI'S CABLES. REPEATED FOLLOW-UPS HAVE BEEN IGNORED AND AL-HUSEINI IS BECOMING QUITE AGITATED. IF COM/CODE CANNOT DELIVER, HE WOULD APPRECIATE AT LEAST WORD TO THAT EFFECT SO THAT HE CAN SEEK ANOTHER SUPPLIER.

2. REQUEST DEPARTMENT DETERMINE WHETHER COMMERCE OR USDA APPROPRIATE ACTION AGENCY TO URGE NIELSON TO REPLY TO ABDULAZIZ AL-HUSEINI ASAP.

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 19 DEC 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973JIDDA05599
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: n/a
From: JIDDA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19731216/aaaaalsz.tel
Line Count: 61
Locator: TEXT ON-LINE
Office: ACTION COME
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 10 DEC 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <10-Dec-2001 by williad>; APPROVED <13 FEB 2002 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
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TAGS: BEXP, SA
To: STATE
Type: TE
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